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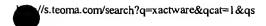
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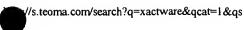
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### Melesh Construction Co., Inc. - References

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# Jan '97 Novell List Archive @ DFM (from Listserv.syr.edu + NETW4-L@bgu.edu), : What version of Client 32 am I running

What version of Client 32 am I running. Dan C. Ballstaedt (dcballstaedt@XACTWARE.COM) Tue, 7 Jan 1997 10:14:04 -0700. Messages sorted by: [ date ][ thread ][ subject ][ author ] Next message: ... www.nbd.dk/nov-lst/1997 01/0268.html • Translate

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World-Wide Web Access Statistics for www.inkyfingers.com. Last updated: Sun, 01 Feb 1998 03:18:55 (GMT - 0800) Daily Transmission Statistics. Hourly Transmission Statistics. Total Transfers by... www.inkyfingers.com/Stats/98-01.www.inkyfingers.com.html • Translate

### Week of 06/07/98 to 06/13/98

Web Server Statistics. Week of 06/07/98 to 06/13/98. Overall Statistics. Category. Total. Unique sites served. 715. Unique documents served. 388. Unique trails followed. 339. Total visits. 1075. ... www.grtu.org/graphs/10019.html • Translate

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### Web Server Statistics for Brigham Young University (www.byu.edu)

Web Server Statistics for Brigham Young University (www.byu.edu) Program started at Sat-May-17-1997 16:15 local time. Analyzed requests from Tue-Apr-01-1997 00:00 to Wed-Apr-30-1997 23:59 (30.0... acs2.byu.edu/stats/reports/9704.html • Translate

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```
Your SELECT statement is:
s (xactimate or xactnet) and py<=1998
```

```
Items
           File
            15: ABI/Inform(R) 1971-2002/Sep 24
            16: Gale Group PROMT(R) 1990-2002/Sep 25
            18: Gale Group F&S Index(R) 1988-2002/Sep 25
             47: Gale Group Magazine DB(TM) 1959-2002/Sep 24
Examined 50 files
Examined 100 files
           148: Gale Group Trade & Industry DB 1976-2002/Sep 25
Examined 150 files
Examined 200 files
           275: Gale Group Computer DB(TM)_1983-2002/Sep 25
Examined 250 files
Examined 300 files
Examined 350 files
       1 553: Wilson Bus. Abs. FullText 1982-2002/May
Examined 400 files
           621: Gale Group New Prod.Annou.(R)_1985-2002/Sep 24
           635: Business Dateline(R) 1985-2002/Sep 24
           636: Gale Group Newsletter DB(TM) 1987-2002/Sep 25
       1
Examined 450 files
           647: CMP Computer Fulltext 1988-2002/Sep W2
       1
           649: Gale Group Newswire ASAP(TM)_2002/Sep 20
Examined 500 files
           734: Dayton Daily News_Oct 1990- 2002/Sep 22
       1
Examined 550 files
           810: Business Wire_1986-1999/Feb 28
       1
```

15 files have one or more items; file list includes 568 files. One or more terms were invalid in 100 files.

813: PR Newswire 1987-1999/Apr 30

reviewed

# Your SELECT statement is: s xactware and py<=1998

```
File
    Items
       1
           13: BAMP_2002/Sep W3
           15: ABI/Inform(R) 1971-2002/Sep 24
            16: Gale Group PROMT(R) 1990-2002/Sep 25
            18: Gale Group F&S Index(R)_1988-2002/Sep 25
       1
Examined 50 files
          111: TGG Natl.Newspaper Index(SM)_1979-2002/Sep 23
        1
Examined 100 files
          148: Gale Group Trade & Industry DB 1976-2002/Sep 25
Examined 150 files
Examined 200 files
           275: Gale Group Computer DB(TM) 1983-2002/Sep 25
Examined 250 files
Examined 300 files
Examined 350 files
           553: Wilson Bus. Abs. FullText 1982-2002/May
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           621: Gale Group New Prod. Annou. (R) 1985-2002/Sep 24
Examined 450 files
           649: Gale Group Newswire ASAP(TM) 2002/Sep 20
Examined 500 files
Examined 550 files
           813: PR Newswire_1987-1999/Apr 30
```

11 files have one or more items; file list includes 568 files. One or more terms were invalid in 100 files.

SMO

```
Your SELECT statement is:
  s xactware and sketch
                 File
          Items
      Examined 50 files
              1 116: Brands & Their Companies_2002/May
      Examined 100 files
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              2 148: Gale Group Trade & Industry DB_1976-2002/Sep 25
      Examined 150 files
      Examined 200 files
      Examined 250 files
      Examined 300 files
      Examined 350 files
      Examined 400 files
      Examined 450 files
      Examined 500 files
      Examined 550 files
              1 993: NewsRoom 2002/Jan-May
```

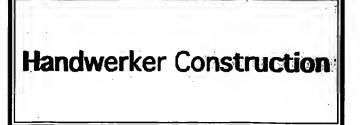
3 files have one or more items; file list includes 568 files.



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# **Xactimate<sup>tm</sup> I - Class Description & Information**

## **Course Requirements**

- Student is knowledgeable in basic construction practices and terminology.
- Each student should have basic computer skills and understand programs such as Microsoft<sup>tm</sup> Word, Excel & Project or the like. It is not essential but highly recommended.



## **Course Outline**

## Developing an ESTIMATE on Xactimate<sup>tm</sup>

- Basic Estimate Framework
- Entering Data into each room
  - i. Macros
  - ii. Special Conditions
  - iii. General Conditions
- Items not included in Xactimate<sup>tm</sup> price list
  - i. Equipment, Labor, Material
  - ii. General Conditions
  - iii. Creating New Price List Info
- Modifying prices in relation to Equipment and Material availability

Xactimate<sup>tm</sup> by far is one of the most useful tools available to the contractor or estimator. If you have already started using the program you are aware of all the important tools it has to offer. By utilizing the MACRO functions and other time saving tools on Xactimate<sup>tm</sup>

estimating is easier and faster than traditional methods. We assume you are well versed in the Xactimate<sup>tm</sup> environment and we will not be going over what you have already learned about using the program. However, there are a few items to consider regarding the use of Xactimate<sup>tm</sup> and how it may be used even better. We will train you how to use the Xactimate<sup>tm</sup> estimating program and how to modify some of its functions to create a more thorough estimate.

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Get the most from your exactimate program. Basic training course includes: Comprehensive course study, bar graph & spreadsheat features, prepares student for Xactimate<sup>tm</sup> II. Experienced users learn new 5.5 version features. Take advantage of Exactimate's power & technology.

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## <u>XACTIMATE</u><sup>tm</sup> <u>II</u>: (Pre-Requisite: Xactimate<sup>tm</sup> I)

Furthers the expertise needed to do an effective "Scope of Loss" and to realize a more legitimate claim. Emphasizes on providing a more accurate and complete scope of loss to present to your client and/or the insurance company.

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## **Xactimate<sup>tm</sup> II - Class Description & Information**

## **Course Requirements**

- Student is knowledgeable in basic construction practices and terminology.
- Each student should have basic computer skills and understand programs such as Microsoft<sup>tm</sup> Word, Excel & Project or the like. It is not essential but highly recommended.
- Students should have a working knowledge of Xactimate<sup>tm</sup>



## **Course Outline**

- Understanding The Policy Practical Applications
- Typical insurance claim terms will be addressed:
  - ACV Actual Cash Value
  - RCV Replacement Cost Value
  - Depreciation
  - ALE Additional Living Expense
  - Coverage, s A, B, and C Personal Property
  - Line of Sight
  - Like Kind & Quality
  - Bringing the loss back to the condition prior to the claim.
  - Fair Rental Value
  - SDI- Laws and practical notes
  - R&R, D&R, etc.

An experienced estimator and/or Scoper may or may not find it necessary to understand

insurance policies and the many terms found in them. However to be an effective claims negotiator one must comprehend the basics of a typical policy and its terms. The objective here is to understand what the policy will cover in a loss and the amount of coverage allowed. It will make a big difference in settling the claim and development of your estimate.



## Scope of Loss / Estimate Preparation Skills

### ■ What is a Scope of Loss......

- Measuring techniques
- Inspection techniques
- Photographing
- Entering data on SCOPE sheet.
- How to take proper notes while you scope
- · How to make your sketches and drawings clear for all to see
- Acknowledging site conditions
- How to begin a scope of loss inspection
- Tools you will need when you do your SCOPE
- And much, much more......

The keys to proper scope procedures will be thoroughly addressed in our classes. We are training our students now so they are prepared to conduct a proper scope in the future. Some of the following issues will be detailed:



## What is an ESTIMATE from a Scope of Loss.....

- Consider site conditions
- Weather
- Materials
- Special labor, equipment or construction techniques.

An ESTIMATE is a cost of repairs of the SCOPE of loss. The estimate is different from the scope because it has the cost attached to the repair procedure. For example, if a wall has a crack the estimate for the repair is not only to fix the crack but to apply the wall covering over it. In other words you may have scoped the damage (crack in the wall) but the estimate is to fix the crack and apply the wallcovering to properly repair it.



## Repair Procedures - Practical Applications & Procedures

- The proper repair may not be the most economical repair.
- Demolition-Rebuild v. Repair
- Understanding policy limits and how it can effect your claim
- Interpreting Structural / Soils Engineering reports

### **Examples and Miscellaneous Information**

## Items Xactimate<sup>tm</sup> May Not Include:

We will teach you how you can create your own price list item and use it in the estimate. Be sure when you scope you make note of all items even though you are certain they are not in the Xactimate<sup>tm</sup> program. Actually, Xactimate<sup>tm</sup> encourages their users to create prices and occasionally will update there own price lists with some of the data they receive from users. This is beneficial to all concerned and eventually some insurance companies will begin to use these prices in their own estimating thereby making negotiations more amicable.



## Other Insights And Lectures

## **■** Estimate Preparation

- Presentation Package
- Negotiation Skills
- Going to Appraisal
- Writing letters and keeping records
- Hiring an Appraiser, Umpire etc.

## ■ USING Xactimate tm Format In Other Applications

- Creating Excel Spreadsheet
- Creating Microsoft Project Worksheet
- Utilizing the Time and Materials reports
- Creating useful charts and spreadsheets from Xactimate<sup>tm</sup> data

The above are just a sampling of the techniques and topics we cover in our classes. If you feel you or your company will benifit from this educational experience please follow the links to

Registration.

### Click Here To Go Straight To Registration

Appraisal Clause Tidbits | Appraisal Services Tidbits | Professional Services

Courses & Seminars | Home



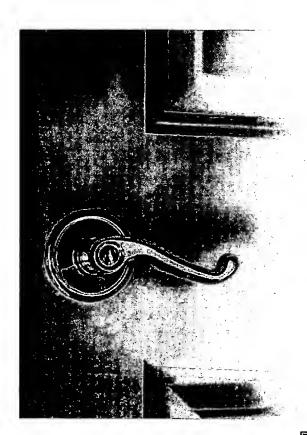


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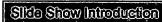


### Welcome to the SmartHomesite Tour

Welcome to the SmartHomesite tour! This tour was of to give you a basic understanding of some of the way can manage your home and everything you put in it.

To see information about a SmartHomesite feature, the buttons below. You may also have some questio about SmartHomesite, such as "Is it safe to store per information on the internet?" You can view the answer that question and several others by clicking on the lir above (click on the "Is it Safe?" link to see this answer

If you would like to download a multi-media version c tour that will run locally on your computer, <u>click here.</u>







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### **Online Collaboration**

Is your Insurance Agent's office right around the corr so, you probably don't mind stopping in to talk about policy. Most of us, however, have to travel a bit to ge agent's office. And it's not always convenient.

SmartHomesite allows you and your agent to view th information at the same time - online! How big is you room and how much coverage do you need for jewel can answer insurance questions from your home, whare most likely to have the answers. You can even v data, including the Sketched floor plan of your home as your agent enters it in to your site, making sure it accurate.

And with SmartHomesite's built-in collaboration tools can share your data with whomever you wish. Get at work estimates over the phone while both parties vie floor plan online. The best part is that you control the to your information. Set up "guest" access to your daday or a week. You determine if they can view only, delete information, and can terminate their access at time.







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Home > Tour > Home Valuations

## **Tour:** Home Valuations

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### **Home Valuations**

Got 2 minutes? In less than two minutes, SmartHom Home Valuation service, using the area-specific prici used most often for settling insurance claims, can va reconstruction price of your home - to 90% accuracy home valuation, including the Sketched floor plan of home, produces a valuation that is 99% accurate!

Are you carrying enough insurance to cover your hor How do you know? The time to find out isn't just afte house burned to the ground. SmartHomesite allows ' quickly and accurately value the reconstruction costs home, ensuring that you will know how much covera need.

You can even re-value your home, using up-to-date | whenever you would like.





























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Tour: Help

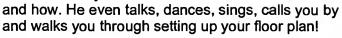
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### Help

Need help? We provide all the standard text help you might expect, and a whole lot more.

Introducing "PoPS", our resident Professor of Property Services. We have created a customized guide to help you fully utilize your SmartHomesite account. PoPS is an animated character that will show you what to do



Don't want to have PoPs talk to you? Don't worry. Yo set up your helps to get only the level of help you de You can even view help animations with text-only descriptions.











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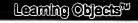
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## **Learning Objects**

Learning Objects™ teach you how to do-it-yourself, I you troubleshoot and fix problems, explain recalls, he get the most from your home through proper mainter calculate material quantities for you, and even tell yo you should call in a professional. Full-motion animati sound make Learning Objects™ a great way to see ( what you need to do.

You will want to browse through SmartHomesite's ex library of how-to Learning Objects™ before starting y next home improvement project.































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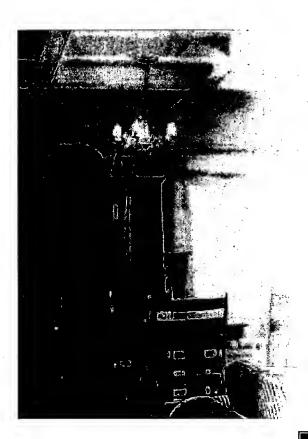


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### Tour: Alerts and Recall Notices

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### Alerts and Recall Notices

Is your furnace about to blow up? When a manufacture discovers that a product you own doesn't work quite they thought it would, you need to know. But manufat find it difficult if not impossible to track down everyon may have purchased a certain item—often months or years prior to the recall notice.

Many people use recalled products every day, unaw are dangerous and need repair. There are many sen recall notices today that could save you from a fire o serious incident if you knew about it. SmartHomesite automatically monitors recall notifications and safety and will let you know should an item in your home popotential problem for you.































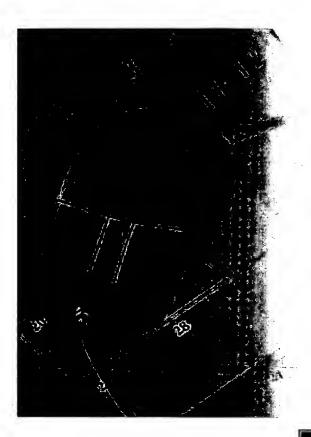


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## Tour: Reminders

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### Reminders

Everyone needs a reminder once in a while. SmartH lets you set up variety of reminders that help you ren the tasks around the home that help keep your family your home well-maintained, and your warranties in for And SmartHomesite only sends you the reminders the want.

We are all comforted when a product we purchase c with an extended warranty. But did you know that me warranties require some maintenance on your part to them valid and in force? SmartHomesite reminders he remember your furnace filter needs replacement, or your carpet warranty required you to get it cleaned a once a year (and it's been 11 months already).









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## **Tour:** Contacts

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### **Contacts**

Your contacts list helps you keep track of the all the who work on your home. You can always have phon numbers and other contact information should you e need to contact someone again. So if you want to dc additional work someday or have a warranty claim, a contact information is in one convenient place.

And because SmartHomesite is a secure, online ser you can get to this information from anyplace that ha internet connection.











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### **Tour:** Documents Vault

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### **Documents Vault**

What would happen to your important documents if y a fire in your home?

The Documents Vault inside SmartHomesite allows store important documents in a private, secure place online. Important documents such as insurance polic deeds, photos and receipts can be scanned in and s a safe environment. It's like having a fire safe on the



































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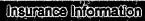
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### **Insurance Information**

When you really need your insurance document, it rr under a pile of rubble or burned to ashes. SmartHorr makes sure all your insurance information is always available-especially when you need it.

SmartHomesite also helps keep track of your insurar contacts such as who your agent is and how to contact them, and will even help you file a claim. And with SmartHomesite's home valuation tool, you'll be sure have enough insurance coverage in the first place.

























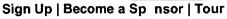








M re Info



Home > Tour > Warranty Information

## **Tour:** Warranty Information

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## **Warranty Information**

Most homeowners have thousands of dollars worth c warranties in their home, and yet have no idea how they are still in force or what to do should they need claim.

Almost all warranties require that certain conditions to for the warranty to remain in force. Did you know that carpet warranties require that you have them profess cleaned in order for them to remain in force?

SmartHomesite will help you not only keep track of the warranties you have, but also help you keep them in by helping you set up maintenance reminders. And SmartHomesite even has an extensive Learning Objubrary to train you how to perform these home maint tasks.









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## **Tour:** Inventory Items

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## **Inventory Items**

A complete listing of your home's furnishings makes to file insurance claims or make a warranty claim. It a allows you to receive notification should you have an your home that needs to be fixed or could be potential dangerous to your safety.

A list of inventory items allows you to manage the ite your home, from storing the contact information on the installer or salesperson to how much it cost and if yo bought the extended warranty. And should you ever loss, theft, or damage to your items, you have a complete dist in a safe location.









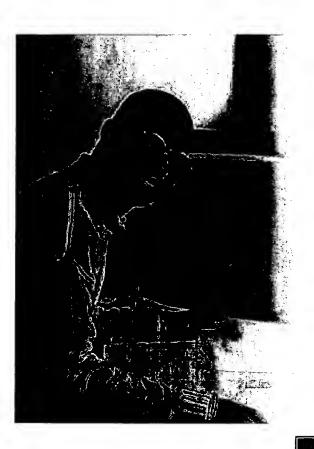
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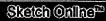
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### **Sketch Online**

With a floor plan or Sketch™ of your home, you automatically have all the measurements and quanti need for just about any home project. If you decide to the bedroom, you can quickly check your online floor see how much paint you'll need. If you're wondering couch will fit in the living-room alcove, you can quick check to see-from the furniture store. Or you can dre about a new sunroom by adding it to the Sketch™ ai viewing the results in 3-D.

You'll find Sketch™ easy to use and to learn. And ur conventional blue prints or a hand drawing, Sketcher plans are always drawn to scale and dimensions are recalculated every time you make a change. And, as added bonus, you can view the Sketch™ in 3-D, spir around, and do a virtual walk-through of the floor pla great tool for getting a feel for the space - before you



































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### How much is it?

\$49.95 Permanent setup

\$19.95/year access

What do you get for \$49.95? The initial setup fee covone-time, permanent file setup for your home, the fire year's access, access to our extensive library of how Learning Objects, integration of our patented Sketch technology which allows you to create a virtual 3D m your home, access to our home valuation tools, includetailed pricing data for your geographic region, remalerts and recalls notifying you of "free money" progrelated to any of your inventory items, tutorials and o training including our unique Professor of Property S (POPS) animated guide, and up to 10 MB of storage means you can store tons of item information, photos floor plans.

You will also be able to control access to your inform and collaborate online by setting up multiple guest a (including setting up user names, passwords, and ac rights).

Each additional year's access is only \$19.95. Additio storage space can be purchased at a cost of \$10 per additional 10 MB of storage space.

Why charge for your services at all?



























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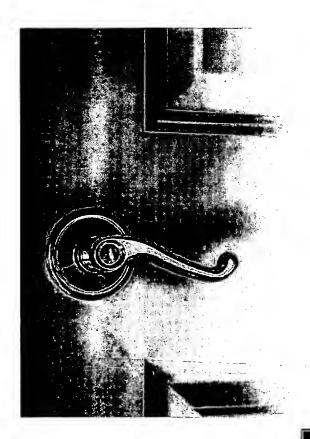


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### Is it safe?

You might be wondering if it is safe to store your perinformation on the internet. We understand that you feel this way. That's why we use the same security o SmartHomesite that is used for online banking transa and you control any outside access to your data.

My contractor created my SmartHomesite account. <u>V</u> <u>Can See My Data?</u>









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### **Our Guarantee**

Not sure SmartHomesite is for you? How about a satisfaction guarantee? SmartHomesite is dedicated serving its customers, as nearly as we can, to compl satisfaction. If you are not satisfied for any reason wi SmartHomesite you may cancel your subscription at time within the first thirty (30) days.

We are so sure you will agree that you are getting you money's worth from our services that we are willing to guarantee your money back if you are not satisfied for reason. So sign up and try SmartHomesite now - risk



























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